

# EDUCATIONAL BOOK JOINT STOCK COMPANY IN HO CHI MINH CITY Financial statements

For the fiscal year ended 31/12/2024

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# REPORT OF CHAIRMAN

The Chairman of Educational Book Joint Stock Companhy in Ho Chi Minh City presents this report together with the audited financial statements for the year ended 31/12/2024.

#### Overview

Educational Book Joint Stock Company In Ho Chi Minh City ("the Company") was established pursuant to Decision No. 460/QD-TC dated 7 April 2004 by Viet Nam Education Publishing House (now being Viet Nam Education Publishing House Limited Company). The Company was granted Business Registration Certificate (now being Enterprise Registration Certificate) No. 4103002336 dated 20 May 2004 by the Ho Chi Minh City Department of Planning and Investment. Since its establishment, the Company's Enterprise Registration Certificate has been amended 17 times and the most recent amendment was made on 24 Jan 2025 under enterprise code 0303280405. The Company is an independent accounting entity, operating in accordance with the Enterprise Law, its Charter and other relevant regulations.

Charter capital: VND41,370,000,000.

Paid-in capital as at 31/12/2024 of the Company is VND41,370,000,000, of which Viet Nam Education Publishing House Limited Company holds 15.28% of the charter capital.

The Company has listed its common shares at the Hanoi Securities Trading Center (now being the Hanoi Stock Exchange) since 29 November 2006 in accordance with the Share Trading Registration Certificate No. 48/TTGDHN-ĐKGD dated 29 November 2006 issued by the Hanoi Securities Trading Center under the ticker symbol SGD.

# Head office

Address: 363 Hung Phu, Ward Hung Phu, District 8, Ho Chi Minh City, Vietnam

Tel: (84) 28.39540600
Fax: (84) 28.39540598
Website: www.sgd.edu.vn

#### Principal activities

- Trading of own or rented property and land use rights;
- Other retail sale of new goods in specialized stores;
- Electric power generation.

In recent years, the Board of Directors of the Company has decided to reduce the scale of operations in the specialized activities, which is directly trading books. Instead, the Company has increased its search for financial investment opportunities by purchasing shares/capital contributions of other enterprises. Priority is given to capital investment in business, education and energy companies.

# **Employees**

As at 31/12/2024, the Company had 8 employees, including 1 managing officer.

The Board of Directors, Supervisory Board, Management, and Chief Accountant during the year and up to the reporting date are as follows:

#### **Board of Directors**

•	Mr. Ngo Trong Vinh	Chairman	Reappointed on 28/03/2024
•	Mr. Nguyen Trong Ha	Member	Reappointed on 28/03/2024

# **REPORT OF CHAIRMAN (cont'd)**

•	Ms. Lam Quynh Huong	Member	Reappointed on 28/03/2024
•	Ms. Le Thi Tuyet Minh	Member	Reappointed on 28/03/2024
•	Ms. Vuong Thi Thanh Huyen	Member	Appointed on 28/03/2024
•	Mr. Ngo Anh Phuong	Member	Appointed on 07/03/2019
			Resigned on 28/03/2024

#### Supervisory Board

•	Ms. Ngo Thi Thanh Huyen	Chief Supervisor	Reappointed on 23/03/2024
•	Ms. Nguyen Thi Anh Hong	Supervisor	Reappointed on 28/03/2024
•	Ms. Nguyen Thi Mai	Supervisor	Appointed on 28/03/2024
•	Ms. Do Thi Phuong Thao	Supervisor	Reappointed on 07/03/2019
			Resigned on 28/03/2024

# Deputy General Director and Chief accountant

•	Mr. Ngo Trong Vinh	Deputy General Director	Appointed on 08/03/2014
•	Ms. Dao Thi Thanh Ban	Chief Accountant	Appointed on 04/05/2023

# **Independent auditor**

These financial statements have been audited by AAC Auditing and Accounting Company Ltd (Head office: Lot 78-80, 30th April Street, Hai Chau District, Da Nang City; Phone number: (84) 0236.3655886; Fax: (84) 0236.3655887; Website: www.aac.com.vn; Email: aac@dng.vnn.vn).

# Statement of the Management's responsibility in respect of the financial statements

The Company's Management is responsible for the preparation and fair presentation of these financial statements on the basis of:

- Complying with Vietnamese Accounting Standards, Vietnamese Corporate Accounting System, and other relevant regulations;
- Selecting suitable accounting policies and then applying them consistently;
- Making judgments and estimates that are reasonable and prudent;
- Preparing the financial statements on the going concern basis;
- Responsibility for such internal control as the Management determines is necessary to enable the
  preparation and presentation of financial statements that are free from material misstatement, whether
  due to fraud or error.

# REPORT OF CHAIRMAN (cont'd)

Chairman who is the Company legal representative hereby confirms that the accompanying financial statements, including the balance sheet, the income statement, the statement of cash flows, and the notes thereto, give a true and fair view of the financial position of the Company as at 31/12/2024, and of the results of its operations and its cash flows for the year then ended in accordance with the prevailing Vietnamese Accounting Standards, Vietnamese Corporate Accounting System, and the statutory requirements relevant to the preparation and presentation of financial statements.

#### Chairman

CÔNG TY CÔ PHẨN SÁCH GIÁO DUC TẠI THÀNH PHO HỐ CHỊ MINH

Ngo Trong Vinh

Ho Chi Minh City, 25 March 2025

# AAC AUDITING AND ACCOUNTING CO., LTD. AN INDEPENDENT MEMBER OF PRIMEGLOBAL AUDITING - ACCOUNTING - FINANCE SPECIALITY

Head Office: Lot 78-80, April 30th Street, Hai Chau District, Da Nang City

Tel: +84 (236) 3 655 886; Fax: +84 (236) 3 655 887; Email: aac@dng.vnn.vn; Website: http://www.aac.com.vn

No. 459/2025/BCKT-AAC

# INDEPENDENT AUDITOR'S OPNION

<u>To:</u> The Shareholders, Board of Directors, and Management Educational Book Joint Stock Company in Ho Chi Minh City

We have audited the financial statements prepared on 25/03/2025 of Educational Book Joint Stock Company in Ho Chi Minh City (("the Company") as set out on pages 6 to 29, which comprise the balance sheet as at 31/12/2024, the income statement and the statement of cash flows for the year then ended, and the notes thereto.

# Chairman's Responsibility for the Financial Statements

The Company's Chairman is responsible for the preparation and fair presentation of these financial statements in accordance with Vietnamese Accounting Standards, Vietnamese Corporate Accounting System and the statutory requirements relevant to the preparation and presentation of financial statements, and for such internal control as the Chairman determines is necessary to enable the preparation and presentation of financial statements that are free from material misstatement, whether due to fraud or error.

# Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Chairman, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of the Company as at 31/12/2024, and its financial performance and its cash flows for the year then ended in accordance with Vietnamese Accounting Standards, Vietnamese Corporate Accounting System and the statutory requirements relevant to the preparation and presentation of financial statements

# **Emphasis of Matter**

We draw attention to the disclosures in Note 3 of the notes to the financial statements, which state that the accompanying financial statements are the separate financial statements of the Company. These financial statements should be read in conjunction with the 2024 consolidated financial statements to obtain a comprehensive understanding of the consolidated financial position, consolidated financial performance, and consolidated cash flows of the Company.

Our audit opinion is not modified in respect of this matter.

AC Auditing and Accounting Co., Ltd.

Tran Thi Thu Hien – Deputy General Director Audit Practicing Registration Certificate

No. 0753-2023-010-1

Da Nang, 25 March 2025

Le Quy An - Auditor

Audit Practicing Registration Certificate

No. 5185-2021-010-1

For the fiscal year ended 31/12/2024

# BALANCE SHEET As at 31/12/2024

#### Form B 01 – DN

Issued under Circular No. 200/2014/TT - BTC dated 22/12/2014 by the Ministry of Finance

	ASSETS	Code	Notes	31/12/2024 VND	01/01/2024 VND
Α.	CURRENT ASSETS	100		7,115,418,147	8,595,212,984
I.	Cash and cash equivalents	110	5	493,323,812	475,431,721
1.	Cash	111		493,323,812	475,431,721
2.	Cash equivalents	112		-	-
II.	Short-term financial investments	120		1,213,195,916	1,162,605,733
1.	Trading securties	121	6.a	2,342,446,821	2,342,446,821
2.	Provision for diminution in value of trading securities	122	6.a	(1,129,250,905)	(1,179,841,088)
III.		130		3,684,756,036	3,436,873,250
1.	Short-term trade receivables	131	7	1,778,856,783	1,825,330,427
2.	Short-term prepayments to suppliers	132	8	62,307,700	62,307,700
3.	Short-term loan receivables	135	9	3,000,000,000	2,450,000,000
4.	Other short-term receivables	136	10	504,741,568	498,998,655
5.	Provision for doubtful debts	137	11	(1,661,150,015)	(1,399,763,532)
IV.	Inventories	140	12	1,244,614,844	3,081,614,608
1.	Inventories	141		3,193,684,430	3,482,152,992
2.	Provision for decline in value of inventories	149		(1,949,069,586)	(400,538,384)
V.	Other current assets	150		479,527,539	438,687,672
1.	Deductible VAT	152		21,492,335	-
2.	Taxes and amounts receivable from the State	153	17	458,035,204	438,687,672
В.	NON-CURRENT ASSETS	200		39,760,440,648	39,918,309,908
I.	Long-term receivables	210		-	-
II.	Fixed assets	220		8,584,231,614	8,740,100,874
1.	Tangible fixed assets	221	13	2,116,074,742	2,271,944,002
	- Cost	222		4,834,809,472	4,834,809,472
	- Accumulated depreciation	223		(2,718,734,730)	(2,562,865,470)
2.	Intangible fixed assets	227	14	6,468,156,872	6,468,156,872
	- Cost	228		6,468,156,872	6,468,156,872
	- Accumulated amortisation	229		-	-
III.	<b>Investment property</b>	230		-	-
IV.	Non-current assets in progress	240		-	-
V.	Long-term financial investments	250	6.b	31,172,875,700	31,172,875,700
1.	Investments in subsidiaries	251		26,172,875,700	26,172,875,700
2.	Investments in associates and joint ventures	252		5,000,000,000	5,000,000,000
VI.	Other non-current assets	260		3,333,334	5,333,334
1.	Long-term prepaid expenses	261		3,333,334	5,333,334
2.	Deferred income tax assets	262		-	-
	TOTAL ASSETS	270		46,875,858,795	48,513,522,892

For the fiscal year ended 31/12/2024

# BALANCE SHEET (Cont'd) As at 31/12/2024

	RESOURCES	Code	Notes	31/12/2024 VND	01/01/2024 VND
	RESOURCES			1112	, , , , , , , , , , , , , , , , , , ,
C.	LIABILITIES	300		2,535,192,746	2,502,613,884
I.	Short-term liabilities	310	•	2,490,192,746	2,460,613,884
1.	Short-term trade payables	311	15	2,036,951,416	1,936,751,826
2.	Short-term advances from customers	312	16	6,825,809	6,825,822
3.	Taxes and amounts payable to the State budget	313	17	3,000,000	133,997,019
4.	Payables to employees	314		115,800,000	50,275,438
5.	Short-term accrued expenses	315	18	314,481,000	314,481,000
6.	Other short-term payables	319	19.a	13,134,521	18,282,779
II.	Long-term liabilities	330		45,000,000	42,000,000
1.	Long-term trade payables	331		-	-
2.	Other long-term payables	337	19.b	45,000,000	42,000,000
D.	EQUITY	400		44,340,666,049	46,010,909,008
I.	Owners' equity	410	20	44,340,666,049	46,010,909,008
1.	Share capital	411	20	41,370,000,000	41,370,000,000
	- Common shares with voting rights	411a		41,370,000,000	41,370,000,000
	- Preferred shares	411b		-	-
2.	Share premium	412	20	2,227,438,218	2,227,438,218
3.	Treasury shares	415	20	(679,873,904)	(679,873,904)
4.	Development investment fund	418	20	851,634,920	851,634,920
5.	Undistributed profit	421	20	571,466,815	2,241,709,774
- Uı	ndistributed profit accumulated to the end of prior period	421a		2,241,709,774	2,201,323,873
- U	ndistributed profit of the current period	421b		(1,670,242,959)	40,385,901
II.	Other resources and funds	430		-	-
	TOTAL RESOURCES	440	,	46,875,858,795	48,513,522,892

CÓNG TY
CÓ PHẨN
SÁCH GIÁO DUC
TAI THÀNH PHÓ
HÖ CH MINH

Ngo Trong Vinh Chairman Dao Thi Thanh Ban Chief Accountant Dao Thi Thanh Ban Preparer

Mark

Ho Chi Minh City, 25 March 2025

For the fiscal year ended 31/12/2024

# **INCOME STATEMENT** For the fiscal year ended 31/12/2024

#### Form 02 - DN

Issued under Circular No. 200/2014/TT - BTC dated 22/12/2014 by the Ministry of Finance

	ITEMS	Code	Notes	Year 2024 VND	Year 2023 VND
1.	Revenue from sales and service provision	01	21	793,947,620	2,664,631,330
2.	Revenue deductions	02		-	8,187,510
3.	Net revenue from sales and service provision	10		793,947,620	2,656,443,820
4.	Cost of goods sold	11	22	2,181,059,351	2,558,672,612
5.	Gross profit from sales and service provision	20		(1,387,111,731)	97,771,208
6.	Financial income	21	23	1,442,696,999	1,275,573,720
7.	Financial expenses	22	24	(50,590,183)	(24,382,483)
	Including: Interest expense	23		-	-
8.	Selling expenses	25	25.a	552,012,023	292,972,578
9.	Administrative expenses	26	25.b	1,022,199,061	1,224,306,222
10.	Operating profit	30		(1,468,035,633)	(119,551,389)
11.	Other income	31		-	164,608,515
12.	Other expenses	32	26	202,207,326	4,671,225
13.	Other profit	40		(202,207,326)	159,937,290
14.	Accounting profit before tax	50		(1,670,242,959)	40,385,901
15.	Current corporate income tax expense	51	27	-	
16.	Deferred corporate income tax expense	52			
17.	Profit after tax	60		(1,670,242,959)	40,385,901
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**Ngo Trong Vinh** Chairman

CO PHAN SÁCH GIÁO DUO

Ho Chi Minh City, 25 March 2025

Dao Thi Thanh Ban **Chief Accountant** 

Dao Thi Thanh Ban Preparer

For the fiscal year ended 31/12/2024

#### Form B 03 - DN

Issued under Circular No. 200/2014/TT - BTC dated 22/12/2014 by the Ministry of Finance

# STATEMENT OF CASH FLOWS

For the fiscal year ended 31/12/2024

	ITEMS	Code	Notes	Year 2024 VND	Year 2023 VND
I.	Cash flows from operating activities				
1.	Profit before tax	01		(1,670,242,959)	40,385,901
2.	Adjustments for				
-	Depreciation and amortisation	02	14	155,869,260	191,792,744
-	Provisions	03		1,759,327,502	186,539,113
-	(Profit) loss from investing activities	05	23	(1,442,696,999)	(1,428,420,121)
3.	Operating profit before changes in working capital	08		(1,197,743,196)	(1,009,702,363)
-	Increase/Decrease in receivables	09		7,101,823	1,407,614,580
-	Increase/Decrease in inventories	10	12	288,468,562	509,455,470
_	Increase/Decrease in payables (exclusive of interest				
	payable, income tax payable)	11		32,578,862	(1,932,650,187)
-	Increase/Decrease in prepaid expenses	12		2,000,000	(5,158,677)
-	Increase/Decrease in trading securities	13		-	(131,250,000)
_	Cash paid for corporate income tax	15		_	(568,705,174)
	Net cash used in operating activities	20		(867,593,949)	(1,730,396,351)
**					
II.	Cash flows from investing activities	22			<b>502</b> 000 001
1.	Proceeds from disposals of fixed assets	22		-	592,909,091
2	Cash paid for loans, acquisition of debt instruments of other entities	23		(5,150,000,000)	(1,350,000,000)
3.	Recovery of loans, re-sales of debt instruments of			4 600 000 000	2 000 000 000
	other entities	24		4,600,000,000	2,900,000,000
4.	Proceeds from loan interest, dividends	27	10,23	1,435,486,040	1,368,103,720
	Net cash provided by investing activities	30		885,486,040	3,511,012,811
III.	Cash flows from financing activities				
1.	Drawdown of borrowings	33		_	_
2.	Dividends, profit paid to owners	36		_	(4,042,762,500)
۷.		<b>40</b>			(4,042,762,500)
	Net cash from financing activities	40		<u>-</u>	(4,042,702,300)
	Net cash flows for the year	50		17,892,091	(2,262,146,040)
	Cash at the beginning of the year	60	5	475,431,721	2,737,577,761
	Impacts of exchange rate fluctuations	61			
	Cash at end of year	70	5	493,323,812	475,431,721

Ngo Trong Vinh Chairman

CONG TY CO PHÂN SÁCH GIÁO DUO

> Dao Thi Thanh Ban Chief Accountant

Mark

Dao Thi Thanh Ban Preparer

Mark

Ho Chi Minh City, 25 March 2025

For the fiscal year ended 31/12/2024

#### NOTES TO THE FINANCIAL STATEMENTS

(These notes form an integral part of and should be read in conjunction with the financial statements)

#### Form B 09 - DN

Issued under Circular No. 200/2014/TT - BTC dated 22/12/2014 by the Ministry of Finance

# 1. Nature of operations

#### 1.1. Overview

Educational Book Joint Stock Company In Ho Chi Minh City ("the Company") was established pursuant to Decision No. 460/QD-TC dated 7 April 2004 by Viet Nam Education Publishing House (now being Viet Nam Education Publishing House Limited Company). The Company was granted Business Registration Certificate (now being Enterprise Registration Certificate) No. 4103002336 dated 20 May 2004 by the Ho Chi Minh City Department of Planning and Investment. Since its establishment, the Company's Enterprise Registration Certificate has been amended 17 times and the most recent amendment was made on 24 Jan 2025 under enterprise code 0303280405. The Company is an independent accounting entity, operating in accordance with the Enterprise Law, its Charter and other relevant regulations.

#### 1.2. Principal scope of business

- Trading of own or rented property and land use rights;
- Other retail sale of new goods in specialized stores;
- Electric power generation.

# 1.3. Normal operating cycle

The Company's normal operating cycle is 12 months

#### 1.4. Company structure

As at 31 December 2024, the Company has 2 subsidiaries and 2 associates:

- Subsidiaries
  - ✓ Vinh Long Book and Equipment Joint-Stock Company

Address: No. 23 Le Van Tam Street, Ward 1, Vinh Long City, Vinh Long Province

Principal operating activities: Distribution of school books and supply of school equipment.

% holding: 80.99%

✓ Book and Educational Equipment Joint Stock Company of Dong Nai

Address: No. 10 Vo Thi Sau Street, Trung Dung Ward, Bien Hoa City, Dong Nai Province.

Principal operating activities: Trading textbooks, workbooks, reference books, publications, and supplying school equipment.

% holding: 55.99%

#### Associates:

✓ Viet Nam EBS Solar Energy Joint Stock Company

Address: Floor 2, Building D, Vinaconex 1 Office Complex, 289A Khuat Duy Tien Street, Trung Hoa Ward, Cau Giay District, Hanoi City.

Principal operating activities: Electric power generation.

% holding: 25%

For the fiscal year ended 31/12/2024

#### NOTES TO THE FINANCIAL STATEMENTS

(These notes form an integral part of and should be read in conjunction with the financial statements)

✓ Le Thanh Educational Investment Joint Stock Company. This is a subsidiary of Vinh Long Book and Equipment Joint-Stock Company, holding 49% of its contributed capital.

Address: Floor 1, No. 64 Le Van Tam Street, Ward 1, Vinh Long City, Vinh Long Province.

Principal operating activities: Preschool education

## 2. Accounting period, currency used in accounting

The Company's annual accounting period starts on 01 January and ends on 31 December. These interim financial statements is prepared for Quarter IV of 2024 (from 1 January 2024 to 31 December 2024).

Currency unit used for accounting records and presented in the financial statements is Vietnamese Dong (VND).

## 3. Applied accounting standards and system

The Company adopts the Vietnamese Corporate Accounting System, which was guided under Circular No. 200/2014/TT-BTC dated 22/12/2014 and the Vietnamese Accounting Standards issued by the Ministry of Finance.

As at 31/12/2024, the Company has subsidiaries. According to the current regulations, for the fiscal year 2024, the Company concurrently prepared both the Company's separate financial statements and consolidated financial statements. These separate interim financial statements should be read in conjunction with the 2024 consolidated financial statements in order to obtain complete information on the consolidated financial position, consolidated results of operations and consolidated cash flows of the Company.

# 4. Summary of significant accounting policies

#### 4.1 Cash and cash equivalents

Cash includes: Cash on hand, demand deposits and cash in transit.

Cash equivalents are short-term investments which are collectible or mature within 3 months at the date of purchase, readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value at reporting date.

#### 4.2 Financial investments

#### Trading securities

Trading securities are securities and other financial instruments (commercial notes, forward contracts, swap contracts,...) which are held for business purposes.

Trading securities are initially recorded at cost, comprising: buying prices plus (+) buying costs (if any) such as brokerage, transactions, information provision, taxes, bank's fees and charges. The dividends, profits received for the period before the investment date shall be recorded as a decrease in value of investment.

After initial recognition, trading securities are determined at cost less provision for decline in value of trading securities. Provisions for decline in the value of trading securities are made at the end of the accounting period if there is conclusive evidence that the market value of the securities held by the Company has decreased compared to their book value.

#### Loans

Loan receivables are recorded in the financial statements at cost less provision for doubtful debts.

For the fiscal year ended 31/12/2024

#### NOTES TO THE FINANCIAL STATEMENTS

(These notes form an integral part of and should be read in conjunction with the financial statements)

Provision for doubtful debts represents the estimated loss amounts at the balance sheet date for given loans which have been overdue, the Company has claimed many times but still has not collected yet or which have not been overdue but the debtor has been in the state of insolvency, doing dissolution procedures, missing or running away.

#### Investments in subsidiaries, associates and long-term equity investments in other companies

Subsidiaries are entities controlled by the Company. The subsidiary-parent company relationship is represented through the fact that the Company holds (directly or indirectly) over 50% voting shares in the subsidiary and has the power to govern the financial and operating policies of the subsidiary

An associate is an entity over which the Company has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the associate but not control or joint control over those policies. An entity is considered as an associate if the Company holds (directly or indirectly) from 20% to under 50% voting shares of the entity.

Long-term equity investments in other companies are investments which the Company has no power to control or joint control, no significant influence over the investees.

Investments in subsidiaries, associates and long-term equity investments in other companies are stated at cost less provision for diminution in value of investments. Dividends and profits received in money or non-monetary asset for the period before the investment date shall be recorded as a decrease in value of the investments.

#### Provision

Provision for investments in subsidiaries, associates is made if these investments are impaired or the investees suffer losses leading to the irrecoverability of the Company's investments. Provision for long-term investments in form of capital contribution in other companies is made as follows:

- If an investment in listed shares or the fair value of the investment is determined reliably, the provision shall be made based on market value of the shares;
- If the market value of the shares is not identifiable, the provision shall be made based on the loss reported in the financial statements of the investee.

With regards to the investees who are required to prepare the consolidated financial statements, the provision is made based on the consolidated financial statements. For other cases, the provision is made based on the financial statements of the investees.

#### 4.3 Receivables

Receivables include: trade receivables and other receivables.

- Trade receivables include commercial receivables generating from purchase-sale related transactions between the Company and buyers;
- Other receivables include non-commercial receivables, receivables not related to purchase-sale and intra-company transactions.

Receivables are recorded at cost less provision for doubtful debts. Provision for doubtful debts represents the estimated loss amounts at the balance sheet date for overdue receivables which the Company has claimed many times but still has not collected yet or which have not been overdue but the debtor has been in the state of insolvency, doing dissolution procedures, missing or absconding.

#### 4.4 Inventories

Inventories are stated at the lower of cost and net realizable value.

For the fiscal year ended 31/12/2024

#### NOTES TO THE FINANCIAL STATEMENTS

(These notes form an integral part of and should be read in conjunction with the financial statements)

Value of inventories is calculated using the weighted average method and accounted for using the perpetual method with cost determined as follows:

- Materials, goods: Cost comprises costs of purchase, costs of conversion and any directly attributable costs of bringing the inventories to their present location and condition.
- Finished products: Cost comprises cost of direct materials and labour plus attributable overhead based on the normal level of activities.

Net realizable value is the estimated selling price less the estimated costs of completing the products and the estimated costs needed for their consumption.

Provision for decline in value of inventories is made for each kind of inventories when the net realizable value of that kind of inventories is less than cost.

## 4.5 Tangible fixed assets

#### Cost

Tangible fixed assets are stated at cost less accumulated depreciation.

The cost of tangible assets comprises their purchase price and all the costs incurred by the Company to acquire those assets as of the time of putting such assets into the ready-for-use state. The costs incurred after the initial recognition of tangible fixed asset shall be recorded as increase in their historical cost if these costs are certain to augment future economic benefits obtained from the use of those assets. Those incurred costs which fail to meet this requirement must be recognized as production and business expenses in the period.

#### **Depreciation**

Depreciation of fixed assets is calculated in accordance with the straight-line method over their estimated useful lives. Depreciation period is in conformity with Circular No. 45/2013/TT-BTC dated 25/4/2013 by the Ministry of Finance. Details are as follows:

Kind of assets	<u>Depreciation period (years)</u>
Buildings, architectures	6 - 25
Machinery, equipment	3
Motor vehicles	6

## 4.6 Intangible fixed assets

#### Land use rights

Intangible fixed assets being land use rights include:

- The land use right allocated by the State with land use fee or receiving the transfer of legal land use right (including term and non-term land use right);
- The prepaid land rent (has been paid for the leasing time or paid in advance for many years but
  the remaining land lease term paid is at least five years) for the land rent contract before the
  effective date of the Land Act 2003 and being granted with certificate of land use right by the
  competent authority.

Cost of land use rights include all costs directly attributable to putting such assets into the ready-foruse state.

Land use rights with indefinite terms are not amortized.

For the fiscal year ended 31/12/2024

#### NOTES TO THE FINANCIAL STATEMENTS

(These notes form an integral part of and should be read in conjunction with the financial statements)

#### 4.7 Prepaid expenses

Prepaid expenses are reported as short-term or long-term prepaid expenses. These are expenditures that have been incurred but related to the operations of many accounting periods. The Company's primary prepayments are as follows:

- Cost of tools and instruments put into use are amortized in accordance with the straight-line method over a period ranging from 1 year to 3 years.
- Other prepaid expenses: The Company selects appropriate method and criteria of allocation over the period in which economic benefits are expected to be received based on the nature and extent of the prepaid expenses.

#### 4.8 Payables

Payables include: trade payables and other payables.

- Trade payables are trade-related amounts, arising from trading activities between the Company and its suppliers;
- Other payables are non-trade amounts, which are not related to trading activities, intra-company transactions.

Payables are recognized at cost and reported as short-term and long-term payables based on their remaining terms at the balance sheet date.

Payables are monitored according to their creditors, principal terms, remaining terms and original currencies.

### 4.9 Accrued expenses

Accruals are recognized for amount to be paid in the future for goods and services received, whether or not billed to the Company.

# 4.10 Loans and finance lease liabilities

Loans and finance lease liabilities are reflected at cost and classified into short-term liabilities and long-term liabilities based on their remaining terms at the balance sheet date.

The Company monitors loans and finance lease liabilities according to their creditors, loan agreements, principal terms, remaining terms and original currencies.

Borrowing costs

Borrowing costs comprise interest and other costs that the Company incurs in connection with the borrowing of funds. Borrowing costs are recognized as an expense in the period in which they are incurred, except to the extent that they qualify the conditions to be capitalized in accordance with Accounting Standard "Borrowing costs".

# 4.11 Owner's equity

Share capital represents the amount of capital actually contributed by shareholders.

#### Share premium

Share premium reflects the difference between the issue price and par value of the shares issued, costs directly related to the issuance of shares; difference between the re-issue price and book value,

For the fiscal year ended 31/12/2024

#### NOTES TO THE FINANCIAL STATEMENTS

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costs directly related to the re-issuance of shares; the capital component of convertible bonds as they fall due.

#### Treasury shares

Treasury shares are the amounts payable to repurchase the shares that the Company has issued and all costs directly related to this repurchase transaction.

# Profit distribution

Profit after corporate income tax is available for appropriation to funds and to shareholders as provided for in the Resolution of the General Meeting of Shareholders.

The dividend to be paid to the shareholders shall not exceed the undistributed profit after tax and with consideration of non-monetary items in undistributed post-tax profits that may affect cash flow and ability to pay dividends.

### 4.12 Recognition of revenue and other income

- Revenue from sales and service provision is recognized to the extent that it is probable to obtain economic benefits, it can be reliably measured and the following conditions are also met:
  - Revenue from the sale of goods is recognized in the income statement when the significant risks and rewards of ownership have been transferred to the buyer and there are no significant uncertainties regarding recovery of the consideration due or the likely return of goods;
  - ✓ Revenue from service provision is recognized when the services have been rendered. In case that the services are to be provided in many accounting periods, the determination of revenue in each period is done on the basis of the service completion rate as of the balance sheet date.
- Revenue from financing activities is recognized when revenue is determined with relative certainty and it is possible to obtain economic benefits from the transactions.
  - ✓ Interests are recognized on the basis of the actual term and interest rates;
  - ✓ Dividends and profits shared are recognized when the Company has the rights to receive dividends or profit from the capital contribution. Stock dividends are not recognized as financial revenue. Dividends received in the period before investment date shall be recorded as a decrease in value of investment.
- Other income is the income derived out of Company's scope of business and recognized when it can be measured reliably and it is probable that the economic benefits associated with the transaction will flow to the Company.

#### 4.13 Revenue deductions

Revenue deductions include trade discounts, sales rebates and sales returns.

In case where revenue is recognized in during the period but the corresponding revenue deductions arise after the balance sheet date, revenue shall be decreased in accordance with the following principles:

- If the corresponding deductions arise before the date of releasing the financial statements, they shall be charged against revenue of the reporting period;
- If the corresponding revenue deductions arise after the date of releasing the financial statements, they shall be charged against revenue of the next reporting period.

For the fiscal year ended 31/12/2024

363 Hung Phu Street, Ward Hung Phu, District 8, Ho Chi Minh City

#### NOTES TO THE FINANCIAL STATEMENTS

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#### 4.14 Cost of goods sold

Cost of products, goods sold and services rendered shall be recognized in the correct period and in accordance with the matching principle and conservatism principle.

Costs of inventories and services rendered which are incurred in excess of the ordinary level shall be charged out to cost of goods sold in the period, not to the production cost of goods and services.

# 4.15 Financial expenses

Financial expenses reflect expenses or losses related to financial investment activities: interest expense, interest on installment purchase, interest on finance lease, payment discounts for buyers, expenses and loss on liquidating, transferring investments; provision for diminution in value of trading securities, provision for loss from investment in other entities and expenses of other investing activities.

# 4.16 Selling expenses, administrative expenses

Selling expenses reflect expenses actually incurred in process of selling products, goods, rendering services.

Administrative expenses reflect expenses actually incurred related to the overall administration of the enterprise.

#### 4.17 Current corporate income tax expense, deferred corporate income tax expense

Corporate income tax expenses include current income tax and deferred income tax.

Current income tax is the tax amount computed based on the taxable income during the period at the tax rates applied as of the balance sheet date. Taxable income is different from accounting profit due to the adjustments of temporary differences between tax and accounting figures as well as those of non-taxable or non-deductible income and expenses.

Deferred income tax is determined for temporary differences at the balance sheet date between the tax base of assets and liability and their carrying amount for financial reporting purpose.

# 4.18 Financial instruments

#### **Initial recognition**

#### Financial assets

A financial asset is recognized initially at cost plus transaction costs directly attributable to the acquisition of the asset. The Company's financial assets include: cash on hand, cash in bank, trade receivables, loan receivables, financial investments, and other receivables.

#### Financial liabilities

A financial liability is recognized initially at cost plus transaction costs directly attributable to the issuance of such liability. The Company's financial liabilities include trade payables, accrued expenses, loans, and other payables.

#### **Subsequent measurement**

Currently, there has been no requirement for subsequent measurement of financial instruments.

# 4.19 Tax rates and charges payable to the State Budget which the Company is applying

• Value Added Tax (VAT):

#### NOTES TO THE FINANCIAL STATEMENTS

(These notes form an integral part of and should be read in conjunction with the financial statements)

- ✓ Textbooks and reference books supplementary to textbooks and curricula: Exempt from VAT.
- ✓ Dictionaries and reference books not supplementary to textbooks: VAT rate of 5% is applicable.
- ✓ Other activities are subject to the current applicable tax rates.
- Corporate Income Tax (CIT): CIT rate of 20 % is applicable.
- Other taxes, fees and chargers are fulfilled in accordance with the prevailing regulations.

#### 4.20 Related parties

Parties are considered to be related if one party has the ability to (directly or indirectly) control the other party or exercise significant influence over the other party in making financial or operational decisions.

In: VND

# 5. Cash and cash equivalents

	31/12/2024	01/01/2024
Cash on hand	5,104,844	4,422,350
Demand deposit	488,218,968	471,009,371
Total	493,323,812	475,431,721

#### 6. Financial investments

#### a. Trading securities

_	31/12/2024			01/01/2024		
	Cost	Fair value	Provision	Cost	Fair value	Provision
- Trading securities + Educational Book JSC in Ha Noi City	2,342,446,821	1,213,209,339	1,129,250,905	2,342,446,821	1,162,635,156	1,179,841,088
(EBS)	95,577	109,000	-	95,578	125,000	-
+ Song Da 4 Joint Stock Company (SD4)	36,365,340	8,768,267	27,597,073	36,365,340	7,800,000	28,565,340
+ VNECO 8 Electricity Construction JSC (VE8)	992,861,234	402,960,000	589,901,234	992,861,234	420,480,000	572,381,234
+ FLC Group Joint Stock Company (FLC)	516,670	516,670	-	516,670	516,670	-
+ Vietnam Livestock Corporation - Joint Stock Company - (VLC)	1,312,608,000	800,855,402	511,752,598	1,312,608,000	733,713,486	578,894,514
Total	2,342,446,821	1,213,209,339	1,129,250,905	2,342,446,821	1,162,635,156	1,179,841,088

#### NOTES TO THE FINANCIAL STATEMENTS

(These notes form an integral part of and should be read in conjunction with the financial statements)

#### b. Long-term financial investments

	-			31/12/2	2024				01/01/20	)24
	Status of operation	% capital	% voting right	Number of shares	Cost	Provision	% capital	% voting right	Cost	Provision
Investment in subsidiaries - Book and Educational Equipment Joint Stock					26,172,875,700	-			26,172,875,700	-
Company of Dong Nai - Vinh Long Book and Equipment Joint Stock	Operating	55.99%	55.99%	925,300	11,445,035,700	-	55.99%	55.99%	11,445,035,700	-
Company Investments in joint ventures, associates	Operating	80.99%	80.99%	1,487,060	14,727,840,000 5,000,000,000	-	80.99%	80.99%	14,727,840,000 5,000,000,000	-
- Viet Nam EBS Solar Energy JSC	Operating	25%	25%	500,000	5,000,000,000	-	25%	25%	5,000,000,000	-
Total				=	31,172,875,700			=	31,172,875,700	

(\*) Vinh Long Book and Equipment Joint Stock Company distributed stock dividends according to Decision No. 11/QĐ.ĐHĐCĐ.2024 dated 10/04/2024, with a dividend payout ratio of 8%. Accordingly, Educational Book Joint Stock Company in Ho Chi Minh City received an additional 110,153 shares.

The shares of the investee companies are not listed, and the Company does not have any reliable data on the market prices of these investments. Therefore, the Company is unable to determine their fair value. The 2024 financial statements indicate that these investee companies do not have accumulated losses, and as a result, the Company has not made any provisions.

For the fiscal year ended 31/12/2024

# NOTES TO THE FINANCIAL STATEMENTS

(These notes form an integral part of and should be read in conjunction with the financial statements)

#### 7. Short-term trade receivables

	31/12/2024	01/01/2024
	551 406 500	551 406 500
Chu Le Equiments and Surveying Co.,Ltd	551,406,522	551,406,522
Dak Nong Book and Educational Equipment JSC	390,236,848	390,236,848
Phuong Vy Stationery	278,439,980	278,439,980
Others	558,773,433	605,247,077
Total	1,778,856,783	1,825,330,427
8. Short-term prepayments to suppliers		
	31/12/2024	01/01/2024
Phuong Dong Technology and Investment JSC	36,511,182	36,511,182
Vietnam Education Publishing House Ho Chi Minh City	17,719,518	17,719,518
Branch (Related party)	17,719,516	17,719,518
Others	8,077,000	8,077,000
Total	62,307,700	62,307,700
9. Short-term loan receivables		
	31/12/2024	01/01/2024
Ms Le Thi Tuyet Nhung (Related party) (*)	1,600,000,000	
Vinh Long Book And Equiment JSC (Related party) (**)	1,400,000,000	_
CMC Investments JSC (Related party)	1,400,000,000	2,450,000,000
Total .	3,000,000,000	2,450,000,000

<sup>(\*)</sup> Lending Ms Le Thi Tuyet Nhung under loan agreement No.05/SGD-LTTN/2024/HĐVV dated 14/11/2024. Principal amount: VND1,600,000,000. Term of the loan: 3 months. Interest rate: 3,5% per annum. This loan was fully paid on 24 March 2025.

# 10. Other short-term receivables

	31/12/2024		01/01/2024	
	Value	Provision	Value	Provision
5	462 650 000		462 650 000	
Dividend receivable	462,650,000	-	462,650,000	-
- Book and Educational Equipment JSC of Dong	462,650,000	-	462,650,000	-
Nai (related party)				
Advances	26,000,000	-	33,179,215	-
Accrued interest income	7,210,959	-	-	-
- Ms Le Thi Tuyet Nhung (related party)	7,210,959	-	-	-
Others	8,880,609	-	3,169,440	-
Total	504,741,568		498,998,655	

<sup>(\*\*)</sup> Lending Vinh Long Book and Equipment JSC under loan agreement No.03/VL-SGD/2024/H $\oplus$ VV dated 04/07/2024. Principal amount: VND2,100,000,000. Term of the loan: 6 months. Interest rate: 6,5% per annum.

For the fiscal year ended 31/12/2024

# NOTES TO THE FINANCIAL STATEMENTS

(These notes form an integral part of and should be read in conjunction with the financial statements)

# 11. Provision for short-term doubtful debts

	Year 2024	Year 2023
Opening balance	1,399,763,532	1,474,700,082
Increase in provison during the year	261,386,483	-
Reverseal in provision during the year	-	74,936,550
Closing balance	1,661,150,015	1,399,763,532

# 12. Inventories

	31/12/2	2024	01/01/2024		
	Cost	Provison	Cost	Provison	
Materials	22,484,364	_	22,484,364	-	
Work in progress	-	-	190,533,118	-	
Finished products	1,749,732,206	1,056,681,405	1,782,526,678	196,838,646	
Merchandise goods	1,421,467,860	892,388,181	1,486,608,832	203,699,738	
Total	3,193,684,430	1,949,069,586	3,482,152,992	400,538,384	

- Value of inventories unsaleable, of poor quality or slow-moving as at 31/12/2024 was VN1,949,069,586.
- No inventories were pledged as security for borrowings as at 31/12/2024.

# 13. Tangible fixed assets

	Buildings, architectures	Machinery, equipment	Motor vehicles	Total
Cost				
Beginning balance	3,531,966,825	258,654,620	1,044,188,027	4,834,809,472
Additions in the year	-	-	-	-
Sales, disposals	-	-	-	-
Ending balance	3,531,966,825	258,654,620	1,044,188,027	4,834,809,472
Depreciation				
Beginning balance	1,370,025,030	148,652,413	1,044,188,027	2,562,865,470
Charge for the year	127,173,276	28,695,984	-	155,869,260
Decrease in the year	-	-	-	-
Ending balance	1,497,198,306	177,348,397	1,044,188,027	2,718,734,730
Net book value				
Beginning balance	2,161,941,795	110,002,207	-	2,271,944,002
Ending balance	2,034,768,519	81,306,223	-	2,116,074,742

- Cost of tangible fixed assets fully depreciated but still in active use as at 31/12/2024 was VND1,454,605,684.
- No tangible fixed assets were pledged as security for debts as at 31/12/2024.

For the fiscal year ended 31/12/2024

#### NOTES TO THE FINANCIAL STATEMENTS

(These notes form an integral part of and should be read in conjunction with the financial statements)

# 14. Intangible fixed assets

Long-term land use rights at 363 Hung Phu Street, District 8, Ho Chi Minh City with the cost VND6,468,156,872 and an area of 151.2 m<sup>2</sup>.

# 15. Short-term trade payables

	31/12/2024	01/01/2024
Vietnam Educational Equipment - Publication Investment	674,109,743	674,109,743
JSC - Ho Chi Minh City Branch	,	, ,
ECI Educational Cartogarphy and Illustration JSC	477,435,915	477,435,915
North books and Educational Equipment JSC	103,930,000	198,407,200
Others	781,475,758	586,798,968
Total =	2,036,951,416	1,936,751,826

# In which: payables to related party suppliers

Related party	31/12/2024	01/01/2024
Educational Book JSC in Hanoi City	98,406,960	-
Cộng	98,406,960	-

#### 16. Short-term advances from customers

	31/12/2024	01/01/2024
An Phu Hung Educational Equipment Co., Ltd	3,000,000	3,000,000
Thai Binh Lam Dong Trading and Service Co., Ltd	2,938,950	2,938,950
Nghiep Bookstore (Ben Tre Province)	184,782	184,782
Others	702,077	702,090
Total	6,825,809	6,825,822

# 17. Tax and other receivables, payables from the State

	Beginning balance		Amount to	Amount actual	Closing balance	
	Receivables	Payables	be paid	paid	Receivables	Payables
VAT	104,040,296	-	-	-	104,040,296	-
PIT	-	133,997,019	19,305,999	172,650,550	19,347,532	-
CIT	334,647,376	-	-	-	334,647,376	-
Business-license tax	-	-	3,000,000	-	-	3,000,000
Total	438,687,672	133,997,019	22,305,999	172,650,550	458,035,204	3,000,000

The Company's tax returns would be subject to inspection by the tax authority. The tax amounts reported in these financial statements could be changed under decision of the tax authority.

For the fiscal year ended 31/12/2024

# NOTES TO THE FINANCIAL STATEMENTS

(These notes form an integral part of and should be read in conjunction with the financial statements)

# 18. Short-term accrued expenses

	31/12/2024	01/01/2024
Manuscript and editing costs	249,481,000	249,481,000
Others	65,000,000	65,000,000
Total	314,481,000	314,481,000

# 19. Other payables

# a. Short-term

	31/12/2024	01/01/2024
Social insurance, health insurance, unemployment insurance	787,640	3,765,091
Dividens paybles	5,828,500	5,828,500
Others	6,518,381	8,689,188
Total	13,134,521	18,282,779

# b. Long-term

	31/12/2024	01/01/2024
Long-term deposits received	45,000,000	42,000,000
Total	45,000,000	42,000,000

# 20. Owner's equity

# a. Statement of changes in owner's equity

	Share capital	Share premium	Treasury share	Development investment fund	Undistributed profit after tax
As at 01/01/2023	41,370,000,000	2,227,438,218	(679,873,904)	4,894,634,920	2,201,323,873
Increase in the year	-	-	-	-	40,385,901
Decrease in the year	-	-	-	4,043,000,000	-
As at 31/12/2023	41,370,000,000	2,227,438,218	(679,873,904)	851,634,920	2,241,709,774
As at 01/01/2024 Increase in the year	41,370,000,000	2,227,438,218	(679,873,904)	851,634,920	<b>2,241,709,774</b> (1,670,242,959)
Decrease in the year	_	_	_	_	-
As at 31/12/2024	41,370,000,000	2,227,438,218	(679,873,904)	851,634,920	571,466,815

For the fiscal year ended 31/12/2024

# NOTES TO THE FINANCIAL STATEMENTS

(These notes form an integral part of and should be read in conjunction with the financial statements)

# b. Shares

	31/12/2024	01/01/2024
	Cổ phiếu	Cổ phiếu
Number of shares registered to be issued	4,137,000	4,137,000
Number of shares sold publicly	4,137,000	4,137,000
- Common shares	4,137,000	4,137,000
- Preferred shares	-	-
Number of shares to be bought back (treasury shares)	94,000	94,000
- Common shares	94,000	94,000
- Preferred shares	-	-
Number of outstanding shares	4,043,000	4,043,000
- Common shares	4,043,000	4,043,000
- Preferred shares	-	-
Par value of outstanding shares: VND10,000 each		

# c. Undistributed profit (loss) after tax

	Year 2024	Year 2023
Profit brought forward Profit after Corporate income tax	2,241,709,774 (1,670,242,959)	2,201,323,873 40,385,901
Undistributed profit after tax at the end of the year	571,466,815	2,241,709,774

# 21. Revenue from sales and service provision

	Year 2024	Year 2023
Revenue from textbooks and reference books	713,795,734	2,623,901,687
Other revenues	80,151,886	40,729,643
Total	793,947,620	2,664,631,330

# 22. Cost of sales

	Year 2024	Year 2023
Cost of textbooks and reference books	603,832,164	2,244,118,480
Other cost of sales	28,695,985	28,695,986
Appropriation of provision for decline in value of inventories	1,548,531,202	285,858,146
Total	2,181,059,351	2,558,672,612

For the fiscal year ended 31/12/2024

# NOTES TO THE FINANCIAL STATEMENTS

(These notes form an integral part of and should be read in conjunction with the financial statements)

# 23. Financial income

	Year 2024	Year 2023
Interest on deposits, loans	174,323,999	290,415,220
Dividends, profits received	1,268,373,000	985,158,500
Total	1,442,696,999	1,275,573,720
24. Financial expenses		
	Year 2024	Year 2023
Reversal of provision for financial investments	(50,590,183)	(24,382,483)
Cộng	(50,590,183)	(24,382,483)
25. Selling expenses and administrative expenses		
a. Selling expenses		
	<b>Year 2024</b>	Year 2023
Salaries and salary-based payments	550,625,994	222 276 642
Transportation, loading and unloading costs	1,198,991	233,376,643 60,232,780
Market development expenses	-	(11,723,019)
Others	187,038	11,086,174
Total	552,012,023	292,972,578
b. Administrative expenses		
	Year 2024	Year 2023
Salaries and salary-based payments	218,204,010	900,613,315
(Reversal of) Provision for doubtful debts	261,386,483	(74,936,550)
Others	542,608,568	398,629,457
Total	1,022,199,061	1,224,306,222
26. Other expenses		
	Year 2024	Year 2023
Late payment fine, tax penalty expense	8,159,800	4,671,225
Others	194,047,526	-

For the fiscal year ended 31/12/2024

#### NOTES TO THE FINANCIAL STATEMENTS

(These notes form an integral part of and should be read in conjunction with the financial statements)

#### 27. Current corporate income tax expense

	Year 2024	Year 2023
	(4	40.505.004
Accounting profit before tax	(1,670,242,959)	40,385,901
Adjustments to arrive at taxable income	(1,058,171,859)	(978,161,481)
- Increasing adjustments	275,201,141	71,997,019
+ Non-deductible expenses	202,041,341	2,325,794
+ Acrured expenses in 2024	65,000,000	65,000,000
+ Late payment fine, tax penalty expense	8,159,800	4,671,225
- Decreasing adjustments	1,333,373,000	1,050,158,500
+ Dividends received	1,268,373,000	985,158,500
+ Revert accural excluded in 2023	65,000,000	65,000,000
Total taxable income	(2,728,414,818)	(937,775,580)
Current corporate income tax expense		<u>-</u>

#### 28. Production and business costs by elements

	Year 2024	Year 2023
• •	7.00.000.004	1 122 000 050
Labor costs	768,830,004	1,133,989,958
Depreciation expenses	155,869,260	191,792,744
Externally-hired expenses	1,198,991	52,158,089
Others	415,622,332	242,970,545
Total	1,341,520,587	1,620,911,336

# 29. Segment reporting

According to Vietnamese Accounting Standard No. 28 and the relevant guidelines, the Company is required to have segment reporting. Accordingly, a business segment is a distinguishable component of the Company that is engaged in providing related products or service (business segment) or providing goods or services in a specific economic environment (segment by geographical area) and that is subject to risks and returns that are different from those of other business segment. The Chairman of the Board of Directors assesses that the Company operates in a primary business segment of book and educational equipment trading, with its principal geographical segment being Vietnam.

# 30. Risk management

#### Capital risk management

Through capital management, the Company considers and decides to maintain the appropriate balance of capital and liabilities in each period to ensure that it will be able to continue as a going concern while maximizing the return to the stakeholder.

# Financial risk management

Financial risk includes market risk (including price risk, interest rate risk), credit risk and liquidity risk.

For the fiscal year ended 31/12/2024

363 Hung Phu Street, Ward Hung Phu, District 8, Ho Chi Minh City

#### NOTES TO THE FINANCIAL STATEMENTS

(These notes form an integral part of and should be read in conjunction with the financial statements)

changes in interest rates and prices.

Price risk management

The Company procures goods from domestic suppliers to support its business operations and is therefore exposed to price fluctuation risks. However, as the suppliers are member companies of the Viet Nam Education Publishing House system and given the stable pricing characteristics of the education sector, purchase prices remain relatively steady with minimal movements. Accordingly, the Company assesses that the price risk in its business operations is low.

#### Credit risk management

The Company's customers include companies within the Viet Nam Education Publishing House system, distributors, Departments of Education, schools, and certain companies outside the Viet Nam Education Publishing House system:

- For customers within the Viet Nam Education Publishing House system: These are long-standing customers with a history of timely payments. Therefore, the Chairman of the Board of Directors assesses that the Company is not exposed to significant credit risk from these customers.
- For distributors, Departments of Education, schools, and companies outside the Viet Nam Education Publishing House system: The Company has strict contractual payment terms, including a predefined maximum credit limit for customers. The Chairman of the Board of Directors assesses that such a well-defined credit policy effectively mitigates significant credit risk associated with these customers.

# Liquidity risk management

To ensure the availability of funds to meet present and future financial obligations, the Company manages liquidity risk by regularly monitoring and maintaining sufficient cash reserve, optimizing cash flows, making use of credit from customers and counterparties, controlling maturing liabilities in relative to maturing assets and the amount of funds that can be generated within that period.

The Company's aggregate financial liabilities are categorized in line with their maturity as follows:

Currency: VND

31/12/2024	Within a year	Over a year	Total
Trade payables	2,036,951,416	_	2,036,951,416
Accrue expenses	314,481,000	-	314,481,000
Other payables	12,346,881	45,000,000	57,346,881
Total	2,363,779,297	45,000,000	2,408,779,297
01/01/2024	Within a year	Over a year	Total
Trade payables	1,936,751,826	-	1,936,751,826
Accrue expenses	314,481,000	-	314,481,000
Other payables	14,517,688	42,000,000	56,517,688

The Chairman assesses the Company is exposed to liquidity risks but believes it can generate sufficient fund to meet maturing financial obligations.

The Company's available financial assets are drawn up on a net assets basis as follows:

For the fiscal year ended 31/12/2024

# NOTES TO THE FINANCIAL STATEMENTS

(These notes form an integral part of and should be read in conjunction with the financial statements)

31/12/2024	Within a year	Over a year	Total
Cash and cash equivalents	493,323,812	_	493,323,812
Financial investments	1,213,195,916	_	1,213,195,916
Trade receivables	117,706,768	_	117,706,768
Loan receivables	3,000,000,000	_	3,000,000,000
Other receivales	478,741,568	-	478,741,568
Total	5,302,968,064		5,302,968,064
01/01/2024	Within a year	Over a year	Total
Cash and cash equivalents	475,431,721	-	475,431,721
Financial investments	1,162,605,733	-	1,162,605,733
Trade receivables	425,566,895	-	425,566,895
Loan receivables	2,450,000,000	_	2,450,000,000
Other receivales	465,819,440	-	465,819,440

# 31. Related party disclosures

# a. Related party information

	<u> </u>
Vietnam Education Publishing House Limited Company	Investing Company
(hereinafter referred to "Education Publishing House")	
Vietnam Education Publishing House Ho Chi Minh City Branch	Dependent unit of the investing company
Book and Educational Equipment JSC of Dong Nai	Subsidiary
Vinh Long Book And Equiment JSC	Subsidiary
Educational Book JSC in Ha Noi City	Having the same key management
CMC Investment JSC	Having the same key management
Vietnam EBS Solar Energy JSC	Associate
Ms Le Thi Tuyet Nhung	Chairman's wife

Relationship

For the fiscal year ended 31/12/2024

#### NOTES TO THE FINANCIAL STATEMENTS

(These notes form an integral part of and should be read in conjunction with the financial statements)

# b. Related party transactions during the year

Related party	Year 2024	year 2023
Book and Educational Equipment JSC of Dong Nai		
- Sales of goods	3,083,800	12,724,160
- Dividends	740,250,000	462,650,000
Educational Book JSC in Ha Noi City		
- Purchase of goods	198,406,960	164,862,500
- Dividend received	8,000	8,500
Vinh Long Book And Equiment JSC		
- Interest income	73,156,167	-
- Lending	3,150,000,000	-
- Loan repayment collection	1,750,000,000	-
CMC Investment JSC		
- Interest income	93,252,876	288,143,835
- Lending	400,000,000	1,350,000,000
- Loan repayment collection	2,850,000,000	2,900,000,000
Ms Le Thi Tuyet Nhung		
- Lending	1,600,000,000	-
- Interest income	7,210,959	-
Vietnam EBS Solar Energy JSC		
- Dividend received	500,000,000	500,000,000

#### c. Remuneration, salary, and bonus of key management personnel

	Title	Content	Năm 2024	Năm 2023
Ngo Trong Vinh	Deputy general director	Salary, bonus	101,904,000	290,976,700

The Resolution of the 2024 Annual General Meeting of Shareholders dated 28/03/2024 approved the remuneration plan for the Board of Directors and the Supervisory Board for 2024 at 7% of profit after tax, but not less than VND 200 million. However, due to the Company's business performance in 2024, the Board of Directors issued Resolution No. 02/NQ-HĐQT dated 17/03/2025, deciding not to allocate or pay remuneration to the Board of Directors and the Supervisory Board. This decision will be submitted for approval at the upcoming General Meeting of Shareholders.

# 32. Events after the reporting date

There have been no significant events occurring after the balance sheet date which would require adjustments or disclosures to be made in the financial statements.

For the fiscal year ended 31/12/2024

# NOTES TO THE FINANCIAL STATEMENTS

(These notes form an integral part of and should be read in conjunction with the financial statements)

# 33. Corresponding figures

Corresponding figures were taken from the financial statements for the year ended 31/12/2023, which were audited by AAC.

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Ngo Trong Vinh Chairman

Ho Chi Minh City, 25 March 2025

Dao Thi Thanh Ban Chief Accountant Dao Thi Thanh Ban Preparer

Mark